



Foundations of Game Theory for Electrical and Computer Engineering

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Let's Play a Game!

The Grade Game

You **should choose** between α and β !

Note:

- *Do not show your neighbors what you are doing!*
- *Look this as a “grade bid”.*
- *I will randomly pair your paper with one other paper.*
- *Neither you nor your pair will ever know with whom you were paired.*

I will grade like this:

- If you put α and your pair puts β , then you will get grade A, and your pair grade C;
- If both you and your pair put α , then you both will get the grade B-;
- If you put β and your pair puts α , then you will get the grade C and your pair grade A;
- If both you and your pair put β , then you will both get grade B+

Represent a Game

My Pair

	α	β
α	B -	A
β	C	B +

Me

My Grade

My Pair

	α	β
α	B -	C
β	A	B +

Me

Pair's Grades

Grade Game: Outcome Matrix

My Pair

	α	β
α	B - , B -	A , C
β	C , A	B + , B +

Me

1st grade
Row player

2nd grade
Column player

We can find everything
that was in the game in one table!

Grade Game: Let's Discuss

What did you do?

- How many chose α ?
- How many chose β ?
- Why?

Grade Game: Our Answer

- Regardless of my partner choice, there would be better outcomes for me by choosing α rather than β ;
- We could all be collusive and work together, hence by choosing β we would get higher grades.
- What we have examined is **not** a game yet

Grade Game: Payoff

- Right now we have:
 - The players
 - Strategies, that is the actions players can take
 - We know what the outcomes are
- We are missing **objectives**, i.e. **payoffs**
- Basically we don't know what players care about

Grade Game: Payoff Choices

- Two different payoffs:
 - We only care about our **own** grade
 - We might care about **other people's** grade
- Let us explore all possible combinations of payoffs

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Grade Game: Payoff Matrix

You only care about your own grades
(Selfishness)

Payoffs:

$(A, C) \rightarrow (19, 8)$

$(B-, B-) \rightarrow (12, 12)$

$B+ \rightarrow 14$

Hence the preference order is:

$A > B+ > B- > C$

$19 > 14 > 12 > 8$

My pair			
		α	β
Me	α	12 , 12	19 , 8
	β	8 , 19	14 , 14

Grade Game: Selfishness

- What should you do, in this case?
 - Play α ! Indeed, no matter what the pair does, by playing α you would obtain a higher payoff
- What do we call people who only care about their own grades?

Definition:

We say that my strategy α **strictly dominates** my strategy β , if my payoff from α is strictly greater than that from β , regardless of what others do.

First Lesson

Do Not Play
Strictly Dominateded Strategies!

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Contracts and Collusion

- Why shouldn't you play strictly dominated strategies?
 - Because if I play a dominating strategy I'm doing better than what I could do regardless what the other does
- Let's look again at the payoff matrix
 - If we (me and my pair) reason selfishly, we will both select α , and get a payoff of 12;
 - But if we reasoned in a different way, we could end up both with a payoff of 14 (**Make Contract**)

Failure of Collusion

- What's the problem with this latter reasoning?
- Suppose you have super mental power and oblige your partner to agree with you and chose β , so that you both would end up with a payoff of 14...
- Even with communication, it wouldn't work, because at this point, you'd be better off by choosing α , and get a payoff of 19

Second Lesson

Rational Choice

(i.e., Not Choosing a Dominatedu Strategy)

Can Lead to Outcomes that Suck!

The Prisoner's Dilemma

- Did you know it?
- Any other examples?
- What kind of remedies we have for such situations?
 - Repeted game/punishment/... (We will get back to this later)



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The Grade Game: Payoff Matrix

- Possible payoffs: This time people are more incline to be **altruistic**

Payoffs:

$(A,C) \rightarrow 19 - 6 = 13$
my 'A' my guilt

$(C, A) \rightarrow 8 - 2 = 6$
my 'C' my indignation

This is a **coordination problem**

		My Pair	
		α	β
Me	α	12 , 12	13, 6
	β	6,13	14,14

The Grade Game [Coordination]

- What would you do in this case?
 - By choosing α you may “minimize your losses”
 - By choosing β you may “maximize your profit”
- We have the same game structure, the same outcomes, but the payoffs are different
- Is there any dominated strategy in this game?

Third Lesson

Payoffs Matter!

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The Grade Game: Selfish vs Altruistic

In this case, α still **dominates**

The fact we (selfish player) are playing against an altruistic player doesn't change my strategy, even by changing the other Player's payoff

		My pair (Altruistic)	
		α	β
Me (Selfish)	α	12 , 12	19, 6
	β	8,13	14,14

The Grade Game: Altruistic vs Selfish

- What happened here?
- Do I have a dominating strategy?
- Does the other player have a dominating strategy?

By thinking of what my “opponent” will do I can decide what to do.

My pair (Selfish)			
		α	β
Me (Altruistic)	α	12 , 12	13, 8
	β	6,19	14,14

Observations

- In realistic settings:
 - It is often hard to determine what are the payoffs of your “opponent”
 - It is easier to figure out my own payoffs
- In general, we have to figure out what are the odds (probability) of my “opponent” being selfish or altruistic

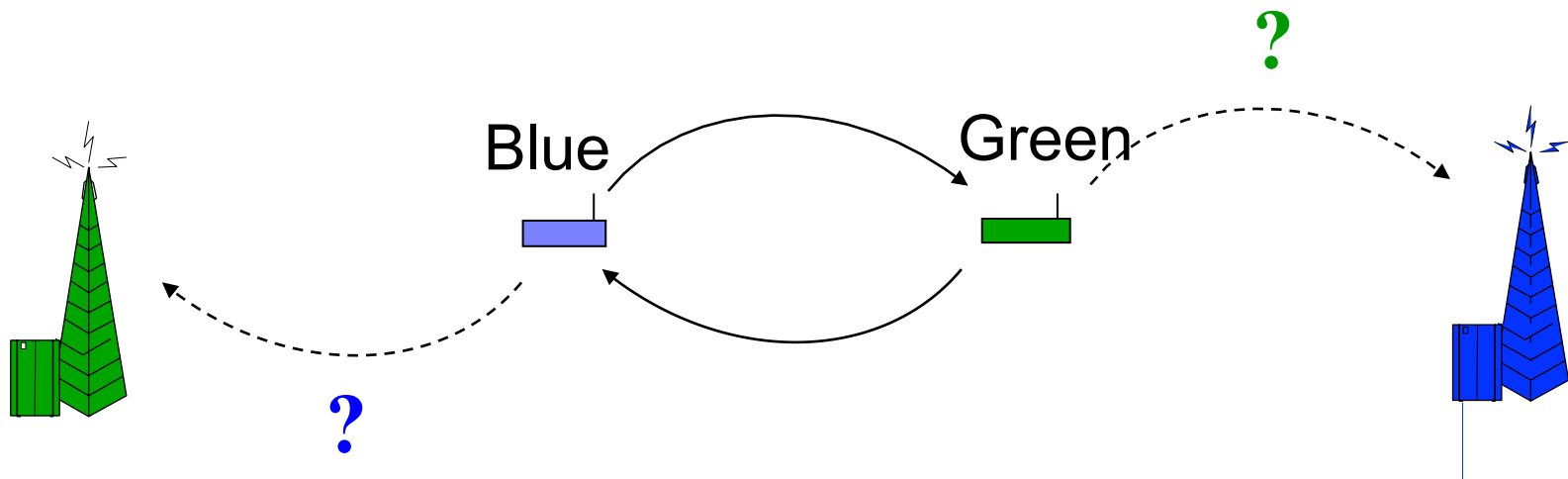
Fourth Lesson

*Put Yourself in **Others' Shoes** and Try
to Figure Out What They Will Do!
“Think Strategically”*

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The Forwarder's Dilemma



Forwarder Game

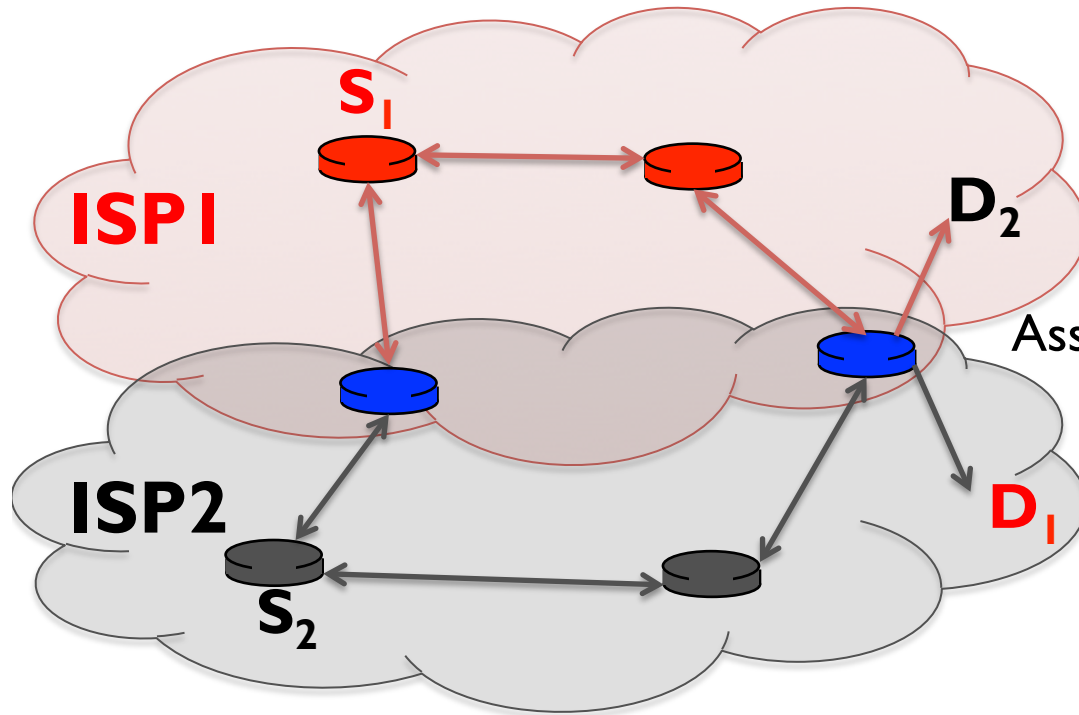
- users controlling the devices are *rational* = try to maximize their benefit

		Green	
		Forward	Drop
Blue	Forward	$(1-c, 1-c)$	$(-c, 1)$
	Drop	$(1, -c)$	$(0, 0)$

- Reward for packet reaching the destination: 1
- Cost of packet forwarding: c ($0 < c \ll 1$)

strategy Drop **strictly dominates** strategy Forward

ISP Routing Games



Assume that the unit cost along a link is 1

		ISP2	
		Hot Potato	Cooperate
ISP1	Hot Potato	$(-5, -5)$	$(-2, -6)$
	Cooperate	$(-6, -2)$	$(-3, -3)$

Prisoner's Dilemma (Final Words)

- In each of the previous examples we end up with a bad outcome
- This is **not a failure of communication**
- Solutions:
 - Contracts → change the payoffs
 - Repeated interaction

Summary

- We've seen a compact representation of games: this is called the **normal form**
- Lessons we learned:
 1. Do not play strictly dominated strategies
 2. Put yourself in others' shoes
- It doesn't just matter what your payoffs are
- It's also important what other people's payoff are, because you want to try and figure out what they're going to do and respond appropriately

The “Pick a Number” Game

*Without showing your neighbor what you’re doing, write down an integer number between 1 and 100. I will calculate the average number chosen in the class. The winner in this game is the person whose number is closest to two-thirds ($2/3$) of the average in the class. The winner will win **10** \$ minus the difference in cents between her choice and that two-thirds of the average.*

Example: 3 students

Numbers: 25, 5, 60

Total: 90, Average: 30, $2/3$ *average: 20

25 wins: $10 \$ - .01 * 5 = 9.95 \$$